



**Contact Impactiviti for Vendor Recommendations!**

<b>Rep Training</b>	<b>Mgmt/Leadership</b>	<b>Managed Markets</b>	<b>On-line Solutions</b>	<b>Other</b>	<b>Marketing</b>
Curric. Design and Development	Curric. Design and Development	Curric. Design and Development	On-line Assessments	Event Planning and Mgmt.	Marketing Training
Product and Therapeutic Modules (print, e-, blended)	Leadership Skills	Basic, Intermediate, Advanced workshops (reps & AMs)	Learning Mgmt. Systems	Oncology, Specialty programs	Website/Portal design and development
Hospital Selling	Coaching	Institutional Selling	eLearning	Launch Training	Social Media
Managed Care	Negotiation Skills	Long-term Care	Simulations	Train-the-Trainer	Communications Skills
Selling Skills	Presentation/ Facilitation Skills	Strategic Planning & Biz Analytics	Virtual Preceptorships	Live or simulated preceptorships	Physician Speaker Training
Negotiation Skills	Generational/ Gender Issues	Selling Higher and Wider	Electronic Gaming	Games/Team-building events	Presentation/ Facilitation Skills
Presentation Skills	Business Strategy and Acumen	Specialty Pharmacy selling	Virtual Worlds	Cultural Awareness	ePromotion
Off-the-shelf Fundamentals	Team Building	Understanding Payer landscape	Training Portals	Compliance	eCommunities
Strategic Thinking	Persuasion and Influence	Trade & Distribution	Social Media	Audio/Video/Multi-media production	
Business Acumen		Financial Dynamics	Webcasting/ Streaming video	Performance Consulting	
Exhibit Selling		Negotiation Skills		Opinion Leader Development	

**Looking for optimal partners in these areas (or any others?)**

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