



Project/Vendor SUCCESS Workshops

There are two key areas where pharmaceutical/biotech professionals often have no advance training: *Vendor Selection and Management*, and *Project Management*. On-boarding rarely touches on these important developmental areas – the usual approach is an ungainly jump into the deep end of the pool! Huge resources of time and budget are at risk each year due to a lack of awareness of simple, practical principles that are easily trained.

Impactiviti offers *proven workshops* to help fill those gaps.

Vendor Success equips your department with the basic skills and knowledge to evaluate, select, and manage vendors

Project Success imparts the fundamental framework for managing internal projects, emphasizing skills rarely (if ever) imparted by prior training or experience

Workshop Type	Price
Lunch-and-Learn (1.5 hour)	\$1,700
Full workshop (3 hour)	\$3,000
Combined Vendor/Project Success (4-hour)	\$4,000

Payment:

- Invoice against department discretionary/development funds
- Personal/professional development accounts (credit cards accepted)
- MSA/Purchase Order (I know – it's necessary sometimes!)
- Travel costs not included (no travel cost for NJ, CT, Greater NYC, Greater Philadelphia)

For an advance outline of the content for a SUCCESS Workshop, and to schedule a session for your department, contact:

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These workshops have been delivered at SPBT conferences, as well as in-house at such companies as Novartis, Takeda/Millennium, Merck, Celgene, Boehringer-Ingelheim, and Daiichi-Sankyo.

